



## **Service & Value Everyday**

### **New Vision Coop Innovative Grain Division**

#### **New Vision Grain Objective**

The New Vision Grain Department's objective is to provide grain producers programs and solutions, grain transportation, and grain handling facilities that will enable them to market their grain at price and basis levels which will maximize the profitability of their farming operation.

#### **Innovative Marketing Contracts**

Our goal is to assist producers in marketing their grain in the upper one third of the annual cash price range. This includes providing marketing contracts that enable producers to capture price premiums in the CBOT futures market. Also included, is spread and basis information to maximize the final marketing results.

- \* New Vision Cash Value Contracts.
- \* New Vision Offer Contracts.
- \* New Vision Basis Contracts with 70% cash advance.
- \* New Vision Hedge to Arrive Contracts.
- \* New Vision Conditional Offer Contracts.
- \* New Vision Producer Accumulator Contracts.
- \* New Vision Producer Accumulator with Euro Double Up Contracts.
- \* New Vision Producer w/Euro DU KO And Guaranteed Quantity Accumulator Contracts.
- \* New Vision Producer Laddered Accumulator Contracts.
- \* New Vision Minimum Price Contracts.
- \* New Vision Minimum Hedge Contracts.
- \* New Vision Min/Max Price Contracts.
- \* New Vision Managed Marketing Program.
- \* New Vision John Stewart & Associates Managed Marketing Program.
- \* New Vision INTLFC Stone Managed Marketing Program.
- \* New Vision Roach Ag Marketing Managed Marketing Program.

**New Vision Customized Contracts to Meet Producer's Needs.**

**\*\*Subject to change without notice\*\***



## Grain Facilities and Services

- \* Individualized grain marketing plans and Producer calls.
- \* Weekly newsletter.
- \* Quarterly producer marketing meetings.
- \* Monthly statements on status of specialty contracts.
- \* Internet access to producer grain transactions.
- \* Cell phone text market updates.
- \* Internet access to place Cash, Basis, HTA offers.
- \* ACH deposits on settlements of grain.
- \* Open grain storage program and Grain Storage Certificate program.
- \* Delay price program. (Fall Delivery) with Cash Advance Program.
- \* Free delay price program when available. (Winter, Spring, Summer Delivery)
- \* Direct Farm pick-up program.
- \* Storage capacity of 28.6 million bushels.
- \* Nineteen grain elevators located in Sixteen communities
- \* Four shuttle train loading stations on the UP Railroad, One 75 Car station on the UP, and One shuttle train loading station on the BNSF.
- \* Three feed manufacturing facilities located in Magnolia, Windom, and Worthington.

## Individual Marketing Planning and Solutions

**New Vision has professional and experienced personnel on staff to provide marketing information, common sense solutions, and assist in developing customized marketing plans.**

- \* Jim Den Hartog - Brewster Office (Grain Origination) (507)-842-2018
- \* Nathaniel Klassen - Brewster Office (Grain Origination) (507)-842-2011
- \* John Varley - Brewster Office (Grain Origination) (507)-842-2017
- \* Keith Newman - Brewster Office (Grain Dept. Mgr.) (507)-842-2019
- \* Frank McDowell - Brewster Office (CEO) (507)-842-2025

### Grain Accounting & Settlement

Jessica Reitmeier	(507)-842-2014	Deb Gerdes	(507)-842-2013
Sue Paulzine	(507)-842-2015	Melanie Krumbach	(507)-842-2022

### For More Information Contact Us At:

Adrian	(507)-483-2110	Hills	(507)-962-3221	Mountain Lake	(507)-427-2419
Alpha	(507)-847-4162	Hills Terminal	(507)-962-3243	Reading	(507)-926-5185
Beaver Creek	(507)-673-2389	Jeffers	(507)-628-5566	Wilmont	(507)-926-5141
Brewster	(507)-842-2001	Lismore	(507)-472-8233	Windom	(507)-831-0016
Dundee	(507)-468-2416	Magnolia	(507)-283-0067	Worthington	(507)-376-4018
Ellsworth	(507)-967-2434	Marna	(507)-943-3345	Outside the Area Hills Term.	(800)-688-4379
Heron Lake	(507)-225-2080	Miloma	(507)-793-2328	Outside the Area Brewster	(800)-657-3200