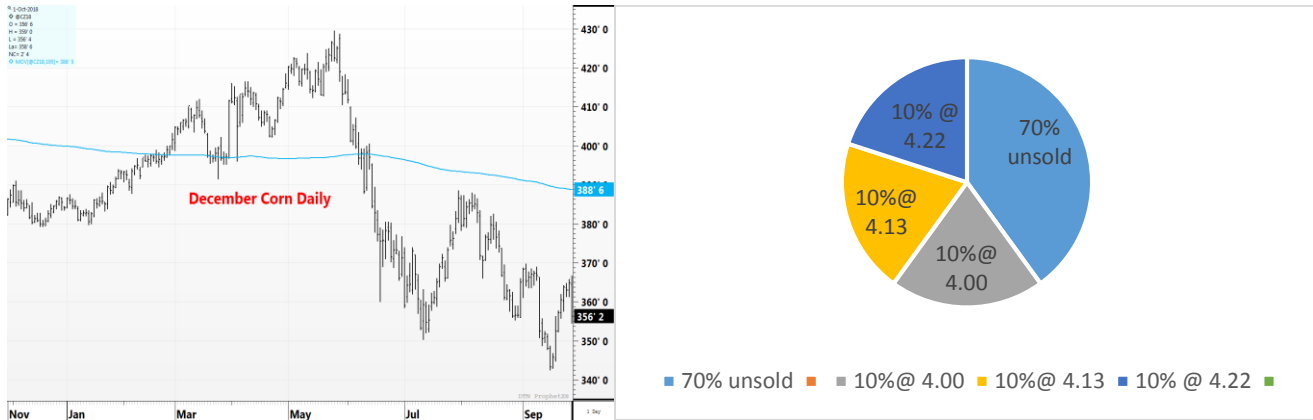




## Managed Grain Program

Corn Dec 18, Mk to Mkt \$3.8487/ Avg daily close \$3.8875/ close 09-30-18 \$3.5625



**Corn:** As we sit here today the story for corn is plenty of supply and fresh acres will be coming in 2019 at the expense of soybeans. Now we did have record disappearance in 2018 of both corn and soybeans and global stock of corn are tight. When you look at exporting countries the bulk of the exportable corn is right here in the U.S. and nowhere else. South America will not have exportable corn until June of 2019 if the Brazilian second crop corn comes out as currently forecast.

For the U.S. the yield of the crop being harvested is the last unknown to factor in. Current USDA estimates are for a new record yield and we are 20% (ish) harvested with variable yield results. The eastern corn belt definitely seems to have some areas with super production and yields but the Midwest and northern belt seems to have much more variability with things just getting going and field results are sparse.

October weather looks to be less than desirable for harvest as much of the areas have seen moisture and at least to start October there is more moisture on the way.

The U.S. and Canada have agreed to a trade agreement at the final hour and that should be beneficial to the Ag sector long term.